

IT EXECUTION SPECIALISTS



VIRTUAL PMO

A Virtual Project Team to Execute Your Key IT Projects



CYBER SECURITY

The Human Element of Cyber Security, Providing Clarity from Confusion



SPEND OPTIMIZATION

Spend Management Solutions so You Can Focus on What You Do Best

WHO IS ARO?

Founded on a simple principle of what matters most ... Execution, ARO professionals go beyond many traditional consultants with real world, hands-on business experience specializing in technology, project management and operations.

ARO is the 'first-to-call' to help implement complex acquisitions, digital transformations, and cyber security initiatives.



#1 PARTNERS FOR COMPANIES THAT NEED RESULTS



RAPID DEPLOYMENT TEAM TO EXECUTE COMPLEX TECH INITIATIVES



DEEP TECHNOLOGY EXPERTISE COMBINED WITH BUSINESS ACUMEN

OUR SERVICES



VIRTUAL PMO

New and Distressed Project Management, Technology Due Diligence and Integrations



CYBER SECURITY

Virtual CISO, Security Assessments, Vulnerability & Pen Testing, Compliance Readiness, Remediation



SPEND OPTIMIZATION

Virtual CIO, IT Budgeting, IT Procurement Support, Spend Analysis & Recommendations

Expertise
and Insight
Into Your
Technology
Systems



WHY CHOOSE ARO?

Discover
Execute
Optimize
Manage

- Our Rapid Deployment Technology Team gets the job done, faster
- We've completed hundreds of major successful IT projects and technology integrations and can either augment your team or run it
- We know the challenges, and approach each engagement with insight & depth
- We handle the IT initiatives that can distract you from your core responsibilities
- We identify IT inefficiencies, costs and risks that impact your company



Our Approach Empowers Companies to Accelerate, Refine & Optimize

VIRTUAL PMO



Your Virtual PMO to
Successfully Manage
Your Projects

Complex, Technical projects needs the right team. Don't use a recruiter.
Call ARO, a trusted source that knows your industry, technology and goals

OUR SERVICES

Virtual PMO – A project portfolio manager for technical, complex, new or existing distressed projects

Rapid Deployment Technology Team – Experienced & driven team that will accelerate integration efforts with minimal ramp-up time

Project Portfolio Management – Offering an EBITDA-focused strategic overview of all your projects

Technology Due Diligence – Evaluate your company's technology ecosystem and manage integrations

YOUR BENEFITS

- Quickly onboard a PM team with business expertise and deep technical knowledge
- Reduce project time & increase success rate
- Gain high-level, clear and concise visibility into one or all your projects
- Get your distressed & complex projects back on track
- Dive much deeper into your project's technology components
- Bring on a certified resource that becomes part of the team and takes full project ownership

OUR CERTIFICATION



Our certified Project Managers use a combination of best and 'proven' practices

WHY ARO?



#1 PARTNERS FOR COMPANIES THAT
NEED RESULTS



RAPID DEPLOYMENT TEAM TO EXECUTE
COMPLEX TECH INITIATIVES

CYBER SECURITY



The Human Element
of Cyber Security
Providing Clarity from
Confusion

More than just scans & tools, ARO combine business knowledge and certified technology experts to help you understand & prioritize your security risk

OUR SERVICES

| Offering | Solution |
|-----------------------------|--|
| Virtual CISO | Your on-call CISO to define and manage IT strategy |
| Vulnerability & Pen Testing | Test your network & environment to identify risks |
| Compliance Readiness | Implement steps to reach & maintain compliance (CMMC, SOX, PCI, HIPAA, NIST) |
| Remediation | Create an action plan that plugs the gaps |
| Security Audit Response | Ensure you are always prepared for an audit |
| Security Health Checks | Ongoing assessments to manage & refine |



YOUR BENEFITS

We ensure Cyber Security does not become a distraction by identifying & mitigating risk through management, testing, compliance, policy creation, remediation and assessments

Our certified team delivers scalable, tailored security solutions that are aligned with your investment objectives

WHY ARO?



#1 PARTNERS FOR COMPANIES THAT
NEED RESULTS



DEEP TECHNOLOGY EXPERTISE
COMBINED WITH BUSINESS ACUMEN

SPEND OPTIMIZATION



We Help You Manage Spend so You Can Focus on What You Do Best

Every company has spend inefficiencies. Our experts will help you find the best opportunities to cut costs & optimize spend across your IT ecosystem

OUR SERVICES

Virtual CIO – We act as IT's finance specialist to assess and analyze IT spend across your entire organization

IT Procurement – We evaluate your current technologies, software, and services to eliminate the time and effort spent sourcing technical solutions and vendors and recommend best fit solutions

IT Budgeting – Our experience managing global IT budgets for enterprise & SMB companies provides us with the skills needed to drive and own the time-consuming budget process, so you can concentrate on more strategic initiatives

YOUR BENEFITS

- Understand utilization and areas for potential optimization
- Cut costs by leveraging ARO's deep relationship with solution providers
- Let us drive the IT budget process for greater visibility, understanding, planning & reallocation
- Identify and measure spend in areas hard to find, such as 'shadow IT spend'

Spendaro™

- Gain visibility into spend, giving you the ability to manage what you can now measure
- Create a holistic view across your entire organization to more accurately manage costs and mitigate risk

WHY ARO?



#1 PARTNERS FOR COMPANIES THAT NEED RESULTS



DEEP TECHNOLOGY EXPERTISE COMBINED WITH BUSINESS ACUMEN

CLIENT SPOTLIGHT: CYBER SECURITY



The Human Element of
Cyber Security
Providing Clarity from
Confusion

ARO's Cyber Security team has over 25 years of experience in the IT Security sector providing services for SMB to Enterprise companies across multiple industries. Our certified professionals are active ISACA members, with the knowledge of the latest compliance & regulatory standards



CYBER SECURITY CLIENT EXAMPLES



INSURANCE

An Insurance Company client required help reviewing and assessing their current IT controls to meet **SOX Compliance**. ARO's team worked side-by-side with the client to provide clarity and guidance and to help define and build the framework to meet the **SOX regulatory requirements**. Today, the client continues to leverage ARO to perform frequent **internal IT assessments** and quarterly **vulnerability scanning**.



COMMERCIAL BANKING

A New York branch of a large financial institution was required by NYDFS to follow the **NYCRR Section 500 regulation** to continue to operate in the state. ARO's team managed the vulnerability assessment and provided the necessary **gap remediation initiatives** to ensure **regulatory compliance**.



HEALTHCARE MANAGEMENT

A Healthcare Management Company, overseeing multiple healthcare clinics across the Northeast, required the assistance of ARO to manage their **HIPAA Risk Assessments** and **Gap Analysis**. The client had challenges understanding and interpreting the definitions and requirements. The ARO team was able to clarify and guide the client to provide the information necessary to make the needed changes.

WHY ARO?



#1 PARTNERS FOR COMPANIES THAT
NEED RESULTS



DEEP TECHNOLOGY EXPERTISE
COMBINED WITH BUSINESS ACUMEN



www.roadvisors.com

info@roadvisors.com
203.807.8550